



Christa McAuliffe
Residential Community

From: Ms. ReNesha Martin, Director CMRC - Bowie State University Campus
Subj: Letter of Reference for EXCELSIOR Service Network

It has been our good fortune to be associated with Albert (E.Q.) Esquilin and his security consultancy services company – EXCELSIOR Services Network, for the past six (6) years.

During this period of time, Mr. E.Q. has provided invaluable security consultancy support for both the Christa McAuliffe Residential Community (CMRC) Access Control security needs along with keen insights as to how to ensure the safety of both the staff and approximately 460 residents of our over 95,000 square foot facility.

As security services issues arise, the CMRC staff has always been able to depend on Mr. E.Q. taking immediate actions to address any matter. His open and frank discussions with CMRC Management regards to service providers, has led us to know his best intentions are always being applied to ensure our primary goal of facility security is being fully addressed and attained.

The current effort underway by Mr. E.Q. to facilitate the establishment of training actions to heighten the safety awareness of our youthful tenants, while also presenting recommendations that provides the critical action guidance required to implement a safety plan, signals once again to CMRC the invaluable worth of this ongoing relationship.

The Christa McAuliffe Residential Community/ Capstone on Campus Management Company has, and foresees, the ongoing effective business relationship and connection with EXCELSIOR Services Network, with hopes of expanding upon that interaction In other areas of our property management endeavors.

Please do not hesitate to contact me if you would like to discuss this recommendation further.

Sincerely,

ReNesha Martin

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