



8507 Oxon Hill Road, Suite #101, Fort Washington, MD 20744

October 22, 2019

Securemedy, Incorporated
8507 Oxon Hill Road, Suite #101
Fort Washington, MD 20744

SUBJECT: Letter of Reference for EXCELSIOR Services Network

TO WHOM IT MAY CONCERN:

This Letter of Reference is being written on behalf of the exceptional support services EXCELSIOR Services Network continues to provide to Securemedy, Incorporated.

Whether in a classroom surrounding, or a board room setting, Mr. Albert (E.Q.) Esquilin, always comes prepared to provide timely and useful information and insights to the topics or matter at hand. As an adjunct instructor to our organization, E.Q. (*as he is affectionately known*) has provided the highest quality of training services through his depth of knowledge within the security industry, his first hand experience in training, quality assurance, quality control and overall security operations. Whether the attendees are veteran physical security officers or newly recruited, the overall goal of each of his presentations appears to be a desire to inspire each employee to provide their very best level of services at the assigned client facility.

Recently, a major quasi-government agency that is an important client of our organization, approached us seeking security staff training for their frontline security staff. Based on the quality of training provided, the client made an urgent request for us to develop a customized training program for the leadership of the security program. It was E.Q. and Excelsior Services Network that was tasked with fulfilling the vital requirement of the client on both occasions.

In his role as a security services consultant, whether it be business opportunities that have arisen and he has become aware of, or our own corporate staffing requirements that warrant attention, E.Q. has been able to always submit worthy suggestions and recommendations, for consideration and action. Securemedy, Incorporated looks forward to maintaining an ongoing business relationship with EXCELSIOR Services Network for our business support service needs.

For additional confirmation, please contact me directly on 240-607-9894 / 301-828-0653.

Sincerely,

A handwritten signature in blue ink that reads "Ofolayan".

Chairman / CEO, Securemedy, Incorporated
240-607-9894 / ofolayan@securemedy.com