

Date: September 29, 2014

From: Director - ELITE HUMAN RESOURCES

Subj: Services provided by EXCELSIOR Services Network – Mr. Albert (EQ) Esquilin

It has been a pleasure and a joy to interact with such a consummate professional. From the initiation of Mr. EQ's involvement with my office and that of Professional Fifty States (PF-50) security – his services have been imaginative, creative, on-target, and proven effective in addressing some of our most pressing concerns.

Mr. EQ's considerable experience in the Operations of Security services has proven invaluable as he has been able to effectively review the current state of affairs with PF-50 and make logical – can do – modifications to the site management structure. The changes set in place have increased tenfold the use of personnel and started the formation of a Team mindset amongst these same personnel.

A Supervisor Training presentation for PF-50 encompassed each aspect of the Security Field Supervisor duties and responsibilities – and folded in a considerable helping of the much needed expression of "Thanks!" for the service thus far provided by these same individuals.

His establishment of a Security Training Program – for New Hires and Recertification for current employees – was tailored to be most capable to attend with class schedules at various times/dates to accommodate the new hire or veteran officer. His classes have been heard to be spoken of by New Hires and veteran officers as exciting, interesting, involving each person, and informative.

In taking the position as lead presenter in our semi-annual PF-50 Roll Call – Mr. EQ was a cheerleader for the great service thus far put forward by all employees. This message was being sent, and was well received, while at the same time he was urging everyone to seek new heights of service capabilities and expressing the means by which this considerable task could be accomplished.

There has been no Staff Meeting; no Client interaction; nor brief Site Personnel discussion – that Mr. EQ has failed to convey a deep concern for the matter at hand – and voiced (and then taken prompt action) to provide his assistance to address. His every action has stated loudly – that as a Client with EXCELSIOR Services Network – he saw our every need – and sought the best means to have himself and his staff to provide a solution.

On my departure from this office as Director of ELITE Human Resources - I could not depart without stating my deepest regards held for the excellent service and support displayed and provided by Mr. EQ and EXCELSIOR Services Network.

LaShon Brown

Phone: 301.576.1000 Fax: 301.576.0833